





# Latin America Emerging Markets Forum 2007 Participants List

December 12-14, 2007 Montevideo, Uruguay

Inclusive Economic Growth,
National, Regional and International Financial Markets,
Public-Private Partnerships for Regional Infrastructure
Development.

Participant CVs: Pages 1-46

Staff CVs: Pages 47-50



# **Danilo Astori**

Minister of Economy and Finance of Uruguay Uruguay



- Minister of Economy and Finance from 1 March 2005.
- Senator of the Republic between 1990 and 2005. Member of the Commissions of Property, Industry, Energy, Cattle, Agriculture and Fishing of the Senate.
- Member of the Joint Parliamentary Commission of the MERCOSUR.
- President of Uruguay Congress.
- Professor of Economics in the Faculty of Economic Sciences and Administration.
- Consultant in Economics and Agriculture at the United Nations.
- Columnist of the Supplement "Economy and Markets" of the newspaper El País.
- Former Executive Secretary and present Member of the Interdisciplinary Center of Studies on Development, Uruguay (CIEDUR).
- Former Dean of the Faculty of Economic Sciences and Administration.
- Former Member of the Central Directive Council of the University of La Repúblca
- Former Assistant Director of the Office of Planning and Agriculture Policy (OPYPA) of the Ministry of Cattle and Agriculture.
- Author of numerous books and articles specialized in economy.



### **Michel Camdessus**

Co-Chair, Emerging Markets Forum; Governor Emeritus, Banque de France France



Former Managing Director of the International Monetary Fund, Mr Camdessus is Honorary Governor of Banque de France. He is a member of the Africa Progress Panel, chaired by Mr.

He was a member of the Commission for Africa, chaired by the British Prime Minister, Tony Blair.

Mr Camdessus was the Chairman of the World Panel on Financing Water Infrastructure (report: "Financing Water for All" - Kyoto-March 2003).

He has been appointed as the Chairman of the French Government working group in charge of preparing the economic, social and structural policies reform, which has produced a key report "le Sursaut - Vers une Nouvelle Croissance pour la France" (La Documentation France, Paris -

Mr. Camdessus was born in Bayonne, France, on May I, 1933. French national, he is married to Brigitte d'Arcy; they have six children.

Mr. Camdessus was educated at the University of Paris and earned postgraduate degrees in economics at the Institute of Political Studies of Paris (Institut d'Etudes Politiques de Paris) and the National School of Administration (ENA).

Following his appointment as Administrateur Civil in the French Civil Service, Mr. Camdessus ioined the Treasury in the Ministry of Finance in 1960. After serving as Financial Attaché to the French delegation at the European Economic Community in Brussels from 1966 to 1968. he returned to the Treasury and went on to become Assistant Director in 1971, Deputy Director in 1974, and Director in February 1982. During the period 1978-84, Mr. Camdessus also served as Chairman of the Paris Club, and was Chairman of the Monetary Committee of the European Economic Community from December 1982 to December 1984. In August 1984, Mr. Camdessus was appointed Deputy Governor of the Bank of France, and was appointed Governor of the Bank of France in November 1984. He served in this capacity until his election as Managing Director of the IMF.

Michel Camdessus was elected as Managing Director and Chairman of the Executive Board of the International Monetary Fund (IMF) on January 16, 1987. On May 22, 1996, the Executive Board of the IMF unanimously selected Mr. Camdessus to serve a third five-year term as Managing Director, beginning January 16, 1997. He was the seventh Managing Director of the IMF. Mr. Camdessus retired from the IMF on February 14, 2000.

He is the author of several books:

- "Notre foi dans ce siècle" (Michel Albert, Jean Boissonnat et Michel Camdessus Editions Arléa-2002)
- "Eau" (Bertrand Badré, Michel Camdessus, Ivan Chéret, Pierre-Frédéric Ténière-Buchot -Editions Robert Laffont-2004)
- "Le sursaut Vers une nouvelle croissance pour la France" (Editions La Documentation Française-2004)
- "Lettre ouverte aux candidats à l'élection présidentielle (Editions Bayard-2006)



### **Walter Cancela**

President, Central Bank of Uruguay Uruguay



Walter Cancela (59), President of the Central Bank of Uruguay and Governor for Uruguay in the International Monetary Fund, graduated in Economics in the State University of Uruguay in 1976. He subsequently took postgrade as well as training, updating, professional and specialization courses in Uruguay and abroad.

He was Professor of Economics at the Architecture School as well as Professor of Public Policies at the Catholic University of Uruguay. At present he is Assistant Professor of Monetary Economics at the Economic Sciences School of Montevideo.

He was Director of the Institute of Economics at the State University of Uruguay, senior researcher and advisor to several public and private organizations.

He has also been host lecturer, consultant and advisor to international institutions such as IDB, WB, UNDP, ECLAC.

He is a Member of the International Society for Development, a Founding Member of the Economists' Society of Uruguay and Supernumerary member of the National Academy of Economy.



# Jorge Castañeda

Former Minister of Foreign Affairs of Mexico, Global Distinguished Professor of Politics and Latin American Studies United States



Jorge Castañeda was the former-Foreign Minister of Mexico from 2000 to 2003. He attempted to run for President of Mexico as an independent candidate in 2006. Castañeda is a renowned public intellectual, political scientist, and prolific writer, with an interest in Latin American politics, comparative politics and U.S.-Latin American relations.

Born in Mexico City in 1953, Dr. Castañeda received a B. A. from Princeton University and a B. A. from Universite de Paris-I (Pantheon-Sorbonne) an M. A. from Ecole Pratique de Hautes Etudes, and his Ph. D. in Economic History from the University of Paris-I.

He has taught at Mexico's National Autonomous University (UNAM) Princeton, Berkeley and (since 1997) at NYU. Dr. Castañeda was a Senior Associate at the Carnegie Endowment for International Peace (1985-87) and was a John D. and Catherine T. MacArthur Foundation Research and Writing Grant Recipient (1989-1991).

Among his many books are Limits to Friendship: The United States and Mexico (with Robert Pastor), Utopia Unarmed: The Latin American Left after the Cold War (Knopf, 1993), The Mexican Shock (New Press, 1995), Compañero: The Life and Death of Che Guevara (Knopf, 1997), and Perpetuating Power: How Mexican Presidents Were Chosen (New Press, 2000).

Dr. Castañeda is a regular columnist for the Mexican daily *Reforma*, *El País* and *Newsweek International* .

Dr. Castañeda's work as Foreign Minister (appointed by President Vicente Fox in 2000) focused on diverse issues in U.S.-Mexican relations including immigration, trade, security, and narcotics control; joint diplomatic initiatives with Latin American nations; and the global promotion of Mexican economic and trade relations.

In 1997, Dr. Castañeda was appointed Global Distinguished Professor of Political Science and Latin American Studies at New York University. He has been a Member of the Board of Human Rights Watch since 2003.



# **Luis Miguel Castilla**

Head of Public Policies & Competitiveness Office/Chief Economist, CAF Venezuela



Luis Miguel Castilla, Chief Economist, Corporación Andina de Fomento, Venezuela.

From 2006, he leads the department of Public Policy and Competitiveness, which is in charge of the research agenda of CAF, the economic and sector analysis of the member countries and some strategic programmes such as the one on competitiveness.

He was Vice-President of Strategic Development, Director of Economic Studies and country economist for Peru, Argentina, Bolivia of CAF. He worked as an investigator for Middle East, North Africa and analyst for Central America and Mexico a the World Bank. He was a consultant at the Inter-American Development Bank (BID) and Inter-American Investment

Corporation (CII). He was also professor at the University of the Pacific, in Lima, Peru.

He holds a Master's degree and a PhD in Economics from the John Hopkins University. He wrote articles on financial markets, growth, institutions, fiscal policy and competitiveness. Obtuvo su Maestría y PhD en Economía en Johns Hopkins University. Ha escrito artículos sobre mercados financieros, crecimiento, instituciones, política fiscal, política comercial y competitividad.



### **Orlando Dovat**

President and Chief Executive Officer. Zonamerica Uruguay



Born in Montevideo, Uruguay in 1945. Graduated in Accounting and Business Administration from the State University of Uruguay. He continued graduate studies, obtaining a Masters Degree in Business Administration. He began his career within the Boehringer Pharmaceutical Organization where he acted as International Auditor in Europe and Latin America. Within this organization, he was nominated Data Processing Director for the Boehringer Ingelheim Group in Mexico, where he resided until 1977.

In 1978 he returned to Uruguay and was a founding partner of Dovat, Carriquiry & Associates, CPA and auditing company, representing in Uruguay HLB International of the United Kingdom.

Since its foundation, Dovat, Carriquiry & Associates (DCA) has become a well known CPA firm, servicing a large number of international clients. It has also specialized in project development, both in Uruguay and abroad.

In 1980, simultaneously to heading DCA, he took the position as General Auditor of the Roemmers Pharmaceutical Group of which he became their financial and Administrative Consultant for Spain, Canada, Latin American and the Caribbean.

In 1984 he was Director and Co-Founder of Costa Oriental S.A., a logistic and warehousing corporation operating within the Uruguayan Free Trade Zones System. Costa Oriental S.A. has developed into one of the major players in the distribution market of Uruguay, servicing today more than two hundred multinational corporations.

In 1988 he was approached by the Uruguayan Government and became a member of the Services Committee of the Presidency, a position he held until the end of 1989. During this time he was instrumental in writing and passing the new Uruguayan Free Trade Zones law in force today.

In 1990 he founded Zona Franca de Montevideo, now Zonamerica, of which he is Chairman of the Board and CEO. Zonamerica is the first private free trade zone in Uruguay, and the most important in the country. Besides, Zonamerica is a Business & Technology Park, chosen by over 180 international companies, such as Tata Consultancy Services, Sabre, RCI, Ricoh, Royal Bank of Canada and Merrill Lynch, because it provides one-stop-shop solutions in location and infrastructure for corporations that specialize in services, logistics & distribution centers, software & IT, financial services, call centers, biotechnology or general commerce.

He is an active member of the Uruguayan Chamber of Commerce, being its Vice President during 2001.

Since 2004 he is Director of the Uruguayan American Chamber of Commerce.



# Clarisa Estol

Chairwoman and Chief Executive Officer, Banco Hipotecario SA Argentina



Clarisa Estol has been Chairwoman of Banco Hipotecario S.A. (BH) since May 2003. Previously she was Executive Director of BH since its privatisation in 1999. BH is the largest originator and servicer of mortgages in Argentina and the largest private bank in terms of net worth. During her management, the bank completed an exchange offer concluding the Bank's voluntary debt restructuring of approximately US\$ 1.2 billion of liabilities and refocused its strategy to become a full-fledged retail bank.

At present she is also Director of Quantum Dolphin, Cresud -(one of the top agricultural companies in Argentina and the only one quotede Buenos Aires Stock Exchange and in the Nasdaq -), IDEA and Pro-Mujer among others.

Prior to that, Mrs Estol was Managing Director of Dolphin Fund Manangement; since 1994, and CFO of IRSA (a leading real estate company in Argentina) and Cresud.

She has a degree (Hons) in Economics at the University of Buenos Aires and a Master of Science in Management from the Massaschusetts Institute of Technology (MIT), USA.



# Antonio Estrany y Gendre

President, Consejo Interamericano de Comercio v Produccion Argentina



Dr. Antonio Estrany y Gendre is an argentine economist and diplomat, specialized in international affairs. He is the President of the CICYP (Consejo Interamericano de Comercio v Producción ). in Latin America and member of the Advisorv Board of the Center for Strategic and International Studies (CSIS), in Washington. He is too the Co-President of the Mercosur European Union Business Forum (MEBF); previously has been presiding the Working Group on Investments and Services.

Additionally he is member of the Executive Committee of the Argentino (Consejo para las Relaciones Internacionales), member of the Board of Buenos Aires Stock Exchange, member of the Argentine National Committee of

the International Chamber of Commerce and member of the Board of "Fundación Teatro Colón".

In the business activity he is President of TRADCO and member of the Board of Bridas Corporation and other private companies.

During seven years he has been Secretary of State for International Economic Relations and ambassador in Geneva for the GATT negotiations. He became Alternate Governor of the World Bank and has presided on many opportunities over the CECLA (Comisión Especial de Coordinación Latinoamericana).

Dr. Estrany y Gendre is a member of the "Group of Personalities" designed by the Secretary General of the U.N. to study the effects of multinational corporations in World Economic Relations.

He has directed the UNDP PROGRAM to advise the Latin-American countries regarding the GATT negotiations in Geneva and has written two books as UNDP Counsel: "Reciprocity in International Economic Relations " and "Safeguard Clauses ", among many other publications.



### Luiz Fernando Furlan

Former Minister of Development, Trade and Industry of Brazil, President, Galf **Empreendimentos** Brazil



Luiz Fernando Furlan, 61 years old, Brazilian, married. Graduated in Chemical Engineering from FEI and in Administration from University of Santana - São Paulo, with specialization in financial administration from FGV - SP.

From 2003 to 2007 was Minister of Development, Trade and Industry. Previously, was president of the Administration Council of SADIA S.A., company where he has worked since 1978.

Mr. Furlan was a Board Member of the Administration Council of PANAMCO (Pan American Beverages. INC. - USA), TELEFONICA S.A. (Spain), BRASMOTOR S.A. (Brazil), member of the Consulting Board of IBM - Latin America and ABN AMRO BANK - (Brazil), president of ABEF - (Brazilian Chicken Export Association), ABRASCA - (Brazilian

Association of Open Companies), MEBF - Mercosul European Business Forum and Vice President of FIESP.

At the moment he is a Board Member of the following Open Companies: REDECARD S/A, AMIL PARTICIPAÇÕES S/A, KROTON EDUCACIONAL S/A and MARISA S/A.



# L. Enrique Garcia

President and CEO. CAF Corporación Andina de Fomento Venezuela



Enrique García is President and CEO of CAF since December 1991. CAF is a multilateral financial institution committed to sustainable development and regional integration. countries include Bolivia, Colombia, Ecuador, Perú, Venezuela, Argentina, Brasil, Chile, Costa Rica, Spain, Jamaica, México, Panamá, Paraguay, Dominican Republic, Trinidad & Tobago and Uruguay, as well as 16 private financial institutions.

Previous positions include: Minister of Planning and Coordination and head of the Economic and Social Cabinet of Bolivia (1989-1991). In this capacity, Governor at the World Bank and the Inter-American Development Bank as well as member of the IMF-IBRD Development Committee representing Bolivia, Chile, Argentina, Perú, Uruguay and Paraguay. Senior positions at the Inter-American Development Bank including

Treasurer of the Institution, Division Head in the Project Analysis and Finance Departments and Representative in Argentina (1979-1989). Under-Secretary of Planning and Coordination of the Ministry of Planning and Coordination and Board member of the Central Bank of Bolivia (1975-1978). Managing Director of Banco Industrial S.A. (Bolivia, 1973-1975). Senior Operations Officer, Advisor to the President, Area Chief Loan Division, and Loan Officer of the Inter-American Development Bank (1966-1973).

He taught at the Universidad Mayor de San Andrés and Catholic University in Bolivia (1973-1978). Mr. García is a Preferred Member of the Academy of Economic Sciences and Council of Science and Technology of the National Academy of Sciences of Bolivia. Author of several publications.

He is Vice President of Canning House, member of the Inter-American Dialogue, the Group of 50, the Council on American Politics of George Washington University, the Advisory Boards of the CID at Harvard University, the Florida International University's Latin American and Caribbean Center, and the Institute for Advanced Studies in Administration (IESA, Caracas).

Mr. Garcia has received doctoral and other honorary degrees from several universities and has been decorated by the Governments of Argentina, Bolivia, Brasil, Colombia, Ecuador, Perú, Venezuela and the Sovereign Order of Malta. In 2001 he received the Latin American Regional Integration Award by the Consejo Empresario de América Latina-CEAL and in 2004 the Regional Integration Award by América Economía. Mr. Garcia was elected Man of the Year 2005 by Latin Finance Magazine.

Mr. García holds a B.S. and an M.A. in Economics and Finance from St. Louis University and doctoral studies at American University.



### **Manuel Gonzalez**

Partner, FACIO & CANAS; Former Minister of Trade Costa Rica



Minister of Foreign Trade of Costa Rica Oct. 2004 - May 2006 Led, managed, defined and executed external trade and investment policies of the Republic of Costa Rica. Implemented free trade agreements ratified by the country. Led political efforts seeking approval of DR-CAFTA with the United States of America. Conducted multilateral trade negotiations in the context of the World Trade Organization. Participated actively in the Economic Council of the Costa Rican Government. Collaborated in the definition of sensitive legislation regarding the opening for competition of the insurance and telecommunications markets and modernization telecommunications and energy state-owned institutions. Concluded negotiations with the Inter-American Development Bank for the financing of the Country's Competitiveness Program. Active member of WTO's Director General Consultative Group, a group of 25 Trade Ministers out of the 150 members. Chaired Board of Directors of Procomer, Costa Rica's External Trade Promotion Agency.

Served as President Pro-tempore of the Central American Economic Integration System, SIECA, taking the regional integration further towards the creation of a Customs Union. Finished the evaluation and preparation phase for the launching of negotiations of the Association Agreement between the European Union and Central America in the Heads of State Summit in Vienna, May, 2006. Invited panelist on Latin American issues to the World Economic Forum, Annual Meeting, Davos 2006, first Costa Rican Government Cabinet Member to be

invited to this event. Also participated as panelist in the World Economic Forum on Latin America held in Sao Paulo, Brazil. Represented the Costa Rica's President, Abel Pacheco, in several international meetings and summits.

# Ambassador to the United Nations and its Specialized Organizations Geneva, Switzerland.

2002 - 2004

Headed Costa Rica's delegations to meetings, assemblies and working groups in Geneva, Switzerland, including among other international organizations, the following: International Labor Organization, International Migrants Organization, World Health Organization, Conference on Disarmament, World Intellectual Property Organization, International Telecommunications Union, United Nations High Commissioner for Human Rights, World Meteorology Organization, United Nations High Commissioner for Refuges.

# Special Advisor to the Vice President of Costa Rica

1992 - 1994

Coordinated relations with Multilateral Financial Institutions and cooperation agencies, the Privatization Programs, which closed the sale of stock of state-owned companies such as Cempasa (cement) and Fertica (fertilizers).

# **FACIO & CAÑAS LAW FIRM:**

1987-to present

Partner of Facio & Cañas, the largest and oldest law firm in Central America. My practice is concentrated on foreign investments, financial and corporate law with emphasis on complex and cross-border transactions on banking, securities, mergers and acquisitions and trade.

# **University of Costa Rica**

1990-1996

Taught Corporate Law and Securities at both the Law and Business Graduate Schools. Invited Professor to the International Commercial Law Graduate Program of the Law School on several occasions.



Luis Alberto Ibarra

Commissionner, Federal Competition Commission (CFC) *Mexico* 



He has been Technical Secretary of the Infrastructure Cabinet at the Office of the President (2007), in charge of the elaboration of the National Infrastructure Program 2007-2012, and Head of the Investment Unit of the Ministry of Finance and Public Credit (2002-2006), where he promoted the use of public-private partnerships for infrastructure development in Mexico. Previously, he held diverse positions at the Office of the President (Technical Secretary of the Economic Cabinet), the Ministry of Finance and Public Credit (General Director of Planning and Evaluation) and at the former Ministry of Commerce and Industrial Promotion, today's Ministry of Economy (Chief of Advisors for the Undersecretary of Foreign Trade and Investment). In the private sector he was an associate at the firm Serra and Associates International (SAI) and has been professor at several Mexican universities. He has a BA degree from the Instituto Tecnológico Autónomo de México (ITAM) and a PhD in Economics from the University of California, Los Angeles (UCLA).



# **Enrique V. Iglesias**

Secretary General, Secretaria General Iberoamericana; Co-Chairman, Latin America Emerging Markets Forum Spain



Since May 28<sup>th</sup> 2005 Mr. Iglesias has been elected as the first Ibero-American General Secretary, based in Madrid, Spain.

Between 1988 and 2005 he was President of the Inter-American Development Bank (IADB), the oldest and largest regional development Bank.

Iglesias was the third president of the IDB after Felipe Herrera (Chile, 1960-1971) and Antonio Ortiz Mena (Mexico, 1971-1988).

Prior to his election as president of the IDB, Iglesias was Uruguay's Minister of Foreign Relations, (1985-1988); Executive Secretary of the U.N. Economic Commission for

Latin America and the Caribbean (ECLAC), (1972-1985); Secretary General of the U.N. Conference on New and Renewable Sources of Energy, held in Kenya in 1981; and chairman of the conference that launched the Uruguay Round of international trade negotiations in Punta del Este, Uruguay, in 1986. These negotiations led to the creation of the World Trade Organization, the successor to the General Agreements on Tariffs and Trade. Iglesias served as President of Uruguay's Central Bank from 1966 to 1968.

Iglesias has taught economic development at Uruguay's Universidad de la República and served as director of its Institute of Economics. He has written numerous articles, papers and books on Latin American and Uruguayan economic issues, capital markets, external financing and multilateralism.

Iglesias has received nine honorary academic degrees from american and european universities, official decorations and professional awards, among them the Príncipe de Asturias award.

In 2003, the U.N. Secretary General nominated Mr. Iglesias as a Member of the High Level Group which produced the report "A safer world: the responsibility we share" dealing with the challenges to world peace and security and with U.N. reform.

Born in Asturias, Spain, Iglesias is a naturalized Uruguayan citizen. He graduated from the Uruguay's Universidad de la República in Economics and Business Administration in 1953 and pursued specialized programs of study in the United States and France.



# Alejandro Jara

Deputy Director-General, WTO Switzerland



He studied high school in Rio de Janeiro, Brazil and Santiago, Chile. In 1973 he obtained his law degree from the Universidad de Chile. With the support of a Fulbright scholarship he pursued graduate studies at the Law School, University of California at Berkeley (1975-1976).

In 1976 he joined the Foreign Service of Chile where he has specialized in international economic relations. He served in the Delegation of Chile to the GATT in Geneva (1979-1984) and was seconded to the Economic System for Latin America (SELA) in Caracas as Coordinator for Trade Policy Affairs. He was appointed Director for Bilateral Economic Affairs (1993-1994), Director for Multilateral Economic Affairs (1994-1999).

During 1996 — 1997 he also served as Chile's Senior Official to APEC. At the same period he was deputy Chief negotiator for the Chile — Canada Free Trade Agreement and in 1997-1998 he was Chief negotiator for the Chile — Mexico Free Trade Agreement. In July 1999 he was designated Director General for International Economic Relations.

In June 2000 he was appointed as Ambassador, Permanent Representative of Chile to the World Trade Organization in Geneva. During 2001 he served as Chairperson of the Committee on Trade and Environment of the WTO. In February 2002 he was elected as Chairman of the Special Session of the Council for Trade in Services, which is in charge of the negotiations mandated by Ministers in Doha. Since October 2005, he is Deputy Director-General, World Trade Organization. he He is author of numerous articles and papers on international trade.



# **Rolf Jeker**

Chairman, Swiss Export Council; Former Senior Executive VP, SGS S.A. Switzerland



Dr. Jeker is a former Senior Executive Vice President and member of the Executive Board of Societe Generale de Surveillance and Under Secretary for Foreign Economic Relations, Switzerland. He is Chairman of the Swiss Export Promotion Board, former President of Swiss Chamber of Commerce, member of numerous public-private committees in Switzerland, and Board member of a number of private companies. He has worked in over 90 countries and has a PhD in Economics and Business Management from University of St. Gallen.



# **Omar Kabbaj**

Advisor to His Majesty the King of Morocco; Former President, African **Development Bank** Morocco



Graduate, Ecole Supérieure de Commerce et d'Administration des Entreprises de Toulouse, France.

1963-1966, Head, Commercial Department, Bureau de Recherches et de Participations Minières:

1966-1970, Head, Finance Department, Banque Nationale pour le Développement Economique (BNDE);

1970-1974, Managing Director, Sucrerie Nationale du Tadla (SUNAT) and Attaché to the Secretary-General, Ministry of Trade, Industry, Mining and Merchant Marine;

1974-1979, Managing Director, Sucrerie Nationale de Canne du Sebou (SUNACAS);

1974-1977, Chargé de Mission, Ministry of Trade, Industry, Mining and Merchant Marine;

**1977-1979**, Director, Office of the Minister of Finance.

1979-1980, Member, Board of Directors, World Bank Group, representing Morocco, Algeria, Tunisia, Libya, Iran, Ghana, Oman, Afghanistan and Yemen.

1980-1993, Member of the Executive Board, IMF, representing Morocco, Algeria, Tunisia, Iran, Ghana, Oman, Afghanistan and Pakistan.

1993-1995, Minister Delegate to the Prime Minister in charge of Economic Affairs.

1995-2005, President, African Development Bank.

**Since 2005**, Honorary President of the African Development Bank -Member of the Board of Directors of the "Agence Française de Développement" (AFD).

Since 2006, Advisor to His Majesty the King of Morocco



Gautam Kaji

Chairman The Centennial Group **United States** 



Mr. Kaji is the Chairman of the Centennial Group, a strategic advisory firm created by internationally recognized figures from the public and private sectors. The firm provides highlevel policy and strategic advice to top business executives and senior public officials on how to derive maximum benefits while minimizing risks from opportunities in today's global economy.

Mr. Kaji currently serves on the Board of Directors of listed and privately held companies including: The Cabot Corp., Boston MA; The Infrastructure Development Finance Co. Ltd., India; HCL Perot Systems, Inc., Netherlands; Synergy Power Co. Ltd., Hong Kong; and Washington Asset Management, Inc., Washington, D.C. In addition, he has provided services to a number of private institutions such as

J.P. Morgan since leaving the World Bank.

In a career spanning almost 30 years in economic and development policy formulation and implementation with the World Bank, Gautam S. Kaji played a key role in helping the institution meet the development needs of its more than 180 member nations. In the process, he earned a worldwide reputation as a leading expert on global economic and financial issues.

When he retired from the World Bank in November 1997, Mr. Kaji was Managing Director for Operations, with specific responsibility for the institution's programs in Asia and Africa. He also chaired the Operations Committee, which reviews all projects put forward for Bank support and served as co-chair of the Private Sector Development Group, which encompasses the work of the Bank's private-sector affiliates, IFC and MIGA, as well as the IBRD itself. In addition, he was a member of the Bank's Executive Committee, the core senior management team guiding the strategic direction of the institution.

Earlier, Mr. Kaji served in various operational positions with the Bank - including in Africa, Europe and the Middle East, and as Director for Human Resources, Prior to his appointment as Managing Director in 1994, he was the Bank's Vice President for operations in East Asia and the Pacific - a region with which he was closely involved for well over a decade. This involvement has allowed him to develop a keen insight into the social, institutional and political considerations that influence practical policy formulation and implementation throughout Asia. He continues to maintain close personal contact with the senior policy makers and business leaders within and outside the region.

Before joining the World Bank, Mr. Kaji worked for a number of years in the commercial banking sector in India, Hong Kong, the United Kingdom, and the United States. He has an MBA from the Wharton School of Finance.



# **Miguel Angel Kiguel**

President, Nuverse Financial Advisors *Argentina* 



He is currently Director of Econviews, an economic and financial advisor to major corporations and financial institutions in Argentina and abroad, a consultant with Latin American Governments, and multilateral institutions, including the IMF, the World Bank, the InterAmerican Development bank and the BIS. He teaches at Universidad Di Tella, is a researcher at the Center for Financial Stability of Argentina, an Academic Advisor at FIEL.

He was president of Banco Hipotecario S.A (2001-03), Undersecretary of Finance and Chief Advisor to the Minister of

the Economy of Argentina (1996-99), Deputy General Manager for Economics and Finance at the Central Bank of Argentina(1994-96), Principal Economist at the World Bank (1987-94), and was an Associate at the Institute for International Economics in Washington DC(1983-85).

He was Assistant Professor at the University of Maryland, 1983-87, and an adjunct Professor at Georgetown University and taught at CEMA University.

He has conducted research activities in different areas, such as inflation, and stabilization policies, exchange rate and monetary policy, and on financial markets. His books and academic papers on macroeconomics, inflation, monetary policy, and on financial markets have been published in the USA, Europe and in several Latin American countries.

Mr. Kiguel holds a degree in Economics from the University of Buenos Aires (1976) and a Ph. D. from Columbia University (1983).



### Harinder Kohli

Chief Executive, Emerging Markets Forum: President and Chief Executive Officer, Centennial Group; Former Director and Senior Advisor, World Bank **United States** 



Born in 1945, Harinder Kohli studied Mechanical Engineering at the Punjab University (India) and graduated with high distinction from the Harvard University in 1972, with a Masters in Business Administration.

Mr. Kohli started his career as a production engineer at Prestolite, an automobiles components manufacturer, before joining Union Carbide India where worked in its chemicals and metals division between 1967-70. In 1970, he came to the US to study management and finance. After graduating from Harvard, he joined the World Bank at its Washington DC headquarters as a Young Professional. During his 26-year career at the Bank, he held a series of senior managerial

positions involving technical, strategic and country relations responsibilities, and worked in over 50 countries in all continents of the world. These positions included leading: the Division responsible for the Bank's worldwide operations in Chemicals, Fertilizers, Refining and Petrochemicals industries; the Group responsible for formulating and overseeing the Bank's policy and strategy on Industrial and Financial Sectors Development; and the Information, Technology and Facilities Department—as one of the Bank's youngest directors. While in this latter position, the Bank created one of the first global corporate communications networks, pioneered the concept of universal access to personal computers for all staff, became the largest corporate user of electronic mail amongst non-technology companies, and built an award winning new headquarters building. In 1990, he went on to become the Director of the Technical Department that housed senior technical experts who advised all Bank borrowers in Europe and the Middle East. In 1993, he became the Director responsible for country strategy and all lending decisions for Maghreb countries and Iran. Between 1994 and 1998, he was Senior Advisor, East Asia and Pacific, when he led the Bank's work in private participation in infrastructure.

Harinder Kohli started the Centennial Group in 1998, a strategic advisory company based in Washington, D.C., specializing in emerging markets. He has been a major shareholder, President and CEO of the parent company since its inception. The group now consists of five companies, including subsidiaries in Asia and Latin America. Its work is focused on: Economic and Political Research; Corporate Strategy for Emerging Markets; Financial Sector, Energy, Infrastructure and Urban Development; and Procurement Systems and Governance Reforms. Its clients include major international corporations, governments, and multilateral and bilateral development institutions.

Mr. Kohli is a Founding Director and the Chief Executive of the Emerging Markets Forum.



# Pilar L'Hotellerie-Fallois Armas

Associate Director General for International Affairs, Banco de España Spain



# **Academic qualifications**

Graduate in Economics, Universidad 1980 Complutense, Madrid.

Master in Public Administration, Kennedy School of Government, Harvard University.

# Career details

1980-1983 Assistant Professor of Economics, Universidad Complutense, Madrid. Doctorate in Economic Theory.

1983–1989 and 1990–1992 España.	Economist, Forecasting and Conjunctural Analysis Division, Banco de
1990-2000	Professor, CEMFI.
1992-1998	Principal Economist, Forecasting and Conjunctural Analysis Division, Banco de España.
1996-1998	Member of the Monetary Policy Committee, European Union.
1998-2004	Head of the Forecasting and Conjunctural Analysis Division, Banco de España.
1998-2004	Member of the Monetary Policy Committee, European Central Bank.
2004-2006	Director of the Economic Analysis and Forecasting Department, Banco de España.
Since 2006	Associate Director General for International Affairs, Banco de España.

In addition to internal notes, reports and other documents of Banco de España, she wrote various articles in leading professional economic journals



Rajiv B. Lall

**CEO** and Managing Director. Infrastructure **Development Finance** Company India



An economist, educated at the Universities of Columbia and Oxford, Dr. Rajiv B. Lall joined IDFC as its MD & CEO in January 2005. Dr. Lall has over two decades of experience with leading global investment banks; multilateral agencies and academia. His areas of expertise include private equity/ venture capital; international capital markets; trade & industrial policy issues and project finance including a focus on India and China.

Prior to joining IDFC, Dr. Lall was a Partner with Warburg Pincus. He joined Warburg in 1997 and handled strategic initiatives in the Singapore, Hong Kong and New York offices of the firm. He was responsible for private equity investments in the area of financial services across non-Japan Asia including India; portfolio of investments in the Philippines and

Malaysia: advice on regulatory and macro issues relevant to investments in Asia and the views of Warburg on global economics and financial markets.

From 1995 to 1997, Dr. Lall was Executive Director and Head, Asian Economic Research, with Morgan Stanley Asia Limited, Hong Kong and was responsible for research on Asian Markets, especially India and China, for clients and operating divisions of the firm. He advised institutional investors on asset allocation decisions and participated in marketing of debt and equity deals for clients in India and China.

Dr. Rajiv B. Lall was with the World Bank, Washington, from 1988 to 1995 where he focused on policy issues confronting the Chinese economy and advised the Bank on lending strategy. and macroeconomic and trade policy issues. Prior to the World Bank, Dr. Lall was with Manila office of the Asian Development Bank (ADB) for three years during which he reviewed the financial and lending policies of ADB and conducted due diligence for port and road development projects. He advised the agency on feasibility analysis of infrastructure and energy projects and researched approaches to public private partnership in infrastructure development.

From 1983 to 1985, Dr. Lall was an Assistant Professor with the Florida Atlantic University where he conducted independent research and taught graduate and undergraduate courses in macroeconomics, international trade and finance, and development economics.

Dr. Rajiv B. Lall has a number of publications to his credit; is conversant in French; is instruction friendly in Mandarin and Spanish and avidly tracks strategic developments in emerging markets.



### **Carlos Alberto Lecueder**

Director, Estudio Luis E. Lecueder *Uruguay* 



- Director of the Estudio Luis E. Lecueder.
- Public Accountant. Licentiate in Business Administration. Accredited Shopping Center Manager (International Council of Shopping Centers) and Accredited Shopping Center Marketing Director (International Council of Shopping Centers).
- Developed and manages 6 shopping centers in Uruguay. Works as consultant in Argentina, Paraguay, Ecuador and Peru.
- Has been awarded, by the International Council of Shopping Centers, with the "Trustees Distinguished Service Award". He has also been elected President

of the Assessment Council for South America of the International Council of Shopping Centers.

- Has received on behalf of Montevideo Shopping Center five Maxi Awards. The MAXI
  Awards Program is an international marketing competition that recognizes excellence
  in shopping center marketing.
- Has been part of and has been lecturer of several Shopping Centers and Real Estate Conferences in Argentina, Chile, Brazil, Paraguay, Peru, Mexico and United States.
   Is professor of the University of Shopping Centers, organized by the International Council of Shopping Centers and is part of the Educational Board of the International Coucil of Shopping Centers.

### Projects:

In 1981 Carlos Lecueder begins to work in the Shopping Center Industry consolidating as an unquestioned leader in the field, the principal developer of Shopping Centers in Uruguay and a consultant in Argentina, Paraguay, Peru and Ecuador.

In 1985 Montevideo Shopping Center, the first Shopping Center in the Rio de la Plata (Uruguay and Argentina), was inaugurated.

Between 1992 and 1993 Carlos developed the Bus Terminal of Montevideo as the first mixeduse project of the country with both bus terminal and shopping center, and Portones Shopping, another Shopping Center in the east of the city.

In 1996 the firm launch into the development of World Trade Center Montevideo, which now has two buildings, it has just started the construction of its third tower and its working in the possibility of adding a Free Zone to the complex.

Apart from the three Shopping Centers developed and managed in Montevideo, he has also developed several Shopping Centers and Bus Terminal in the rest of the country, such as in Salto (inaugurated in June 2000), Mercedes (inaugurated in December 2000) and in Colonia (inaugurated in December 2006)



# **Marcos Lima**

Former President and Chief Executive Officer, Codelco, Partner, CIS Consultores Chile



Industrial Civil Engineer, special mention in Chemistry, from Pontífica Universidad Cátolica de Chile (1975). Mr Lima is a professional with ample experience as an executive as well as consultant in major corporations and institutions, where he has distinguished himself as an expert in the field of strategic planning and management control. In the year 2000, due to his performance as President of Codelco, he was selected as the "Copper man of the Year" by the Copper Club in New York, becoming the first Latin American to be distinguished as such in its 40 years of history. At present, Mr Lima is also Chairman of Núcleo Educativo, a company dedicated to the development of teaching utilizing elearning technology. He is also the Director of the Minerals Economics Program of Universidad Católica de Chile and assistant tenured Professor in the Department of Industrial Engineering and Systems at Universidad Cátolica de Chile.



Claudio M. Loser

President, Centennial Group Latin America Argentina



Mr. Loser, a national of Argentina, is a Senior Fellow at the Inter-American Dialogue, a Washington-based forum for opinion leaders and policymakers on Western Hemisphere affairs, since early 2003. The Dialogue's 100 members—from the United States, Canada, and 22 countries of Latin America and the Caribbean—include seven former presidents and several ex-cabinet ministers, sitting governors, congressional leaders, corporate CEOs, and distinguished academics and journalists.

Mr. Loser has an extensive background in economic issues in Latin America. He graduated from the University of Cuyo in Argentina and received his Masters of Arts and Ph.D. from the University of Chicago in 1967 and 1971, respectively. Mr. Loser has taught international economics and finance at the

University of Cuyo and at American University in Washington, D.C. He was also a consultant for the Andean Group in Lima, Peru.

Until November 2002 Mr. Loser was Director of the Western Hemisphere Department in the International Monetary Fund. The Western Hemisphere Department, one of the largest in the Fund, includes 34 member countries from North, Central and South America, and from the Caribbean.

Mr. Loser was named Director of the Western Hemisphere Department in 1994. During his tenure, a number of important financial support programs were negotiated and implemented in the region. Under his leadership, the department also was actively involved in a wide range of surveillance, technical assistance and research activities.

Mr. Loser joined the International Monetary Fund in 1972. He held various senior positions in the Western Hemisphere Department, including during the debt crisis of the 1980's. Mr. Loser initially worked in the Exchange and Trade Restrictions Department, now Policy Development and Review Department, where he dealt with external debt and program conditionality issues, participating in missions to countries in Asia, Africa, Europe and Latin America.

Mr. Loser has participated in a large number of international conferences and has published in numerous journals, mostly on Latin American economic issues. Recently he has worked closely with the G-24, the Andean Finance Corporation (CAF), the Rio Group of Latin American Cooperation and with a number of financial corporations, also dealing with developments in Latin America and the evolving relations between these countries and the IMF.



# Miguel Rodriguez Mendoza

Former Deputy Secretary General, World Trade Organization, Advisor, Corporation Andina de Fomento (CAF), Senior Fellow, International Centre for Trade and Sustainable Development Switzerland



Miguel Rodríguez Mendoza is currently *Senior Fellow* at the International Center on Trade and Sustainable Development (ICTSD), and advisor on trade issues at the Andean Development Corporation (CAF). Between 1999 and 2002, he served as Deputy Director-General of the World Trade Organization (WTO). In that capacity, he had specific responsibility in overseeing the work of the General Council and the Trade Negotiations Committee under whose authority the WTO negotiations launched at the Fourth Ministerial Conference in Doha are conducted. He also oversaw WTO activities in the areas of agriculture and commodities and rules (safeguards, anti-dumping and subsidies and countervailing duties), among others.

Between late 2002 and the end of 2004, Mr. Rodríguez Mendoza led the Geneve office of Van Bael & Bellis, a Brussels-based international law firm that specializes in EU and international trade law. Between 1995 and 1998, he was

the Chief Trade Advisor at the Organization of American States (OAS), where he established the OAS Trade Unit, which has played an important role in the preparatory process as well as the negotiations of the Free-Trade Area of the Americas (FTAA).

Between 1991 and 1994, he was Minister of State, President of the Institute of Foreign Trade, Venezuela's governmental body responsible for the country's trade policies. During this period he led Venezuela's trade negotiations and concluded trade and integration agreements with Colombia, Mexico, Chile and the countries of Central America and the Caribbean. He became President of the Commission of the Cartagena Agreement, the policy decision body of the Andean Community, in 1993. Between 1989 and 1991, he was Special Advisor to the President on International Economic Affairs, and chief negotiator for Venezuela's accession to the GATT.

In 2004, he chaired the WTO Panel in *European Communities – Protection of trademarks and geographical indications for agricultural products and foodstuffs.* He is an Honorary Professor of the University of Barcelone, Spain. In 1998/99, he was a Visiting Scholar at Georgetown University, Washington, DC. In 1973, Mr. Rodríguez Mendoza obtained a law degree at the Central University of Venezuela. In 1975 he completed a Postgraduate Course in Economic Development at the University of Manchester, and subsequently attended the Ecole des Hautes Etudes en Sciences Sociales (Paris, 1975-77), where he prepared a Doctorat de 3eme Cycle in the field of political sociology.



### **Carlos Mesa**

Former President of the Republic of Bolivia Bolivia



Historian and Journalist, he started his professional carrier in 1975 as director of Cinemateca Boliviana and from 1979 as a iournalist in newspapers, radio and television. He was deputy director of the newspaper Última Hora and director of TV channels 6 América Televisión and 2 Telesistema Boliviano. He was the founder and director of Periodistas Asociados Televisión (P.A.T), a company producing programmes and documentaries for the television (1990), which became a TV network in 1998. TV information analyst and anchor from 1985, he was director of the programme of political interviews "De Cerca" which lasted for 19 years. He was producer, together with Ximena Valdivia, of the film "Jonás and the Pink Whale" (1995).

He won the presidential election of 2002 as Vice-President with Gonzalo Sánchez de Lozada. He was elected Vice-President by the Congress for the period of 2002 and 2003. He was Constitutional President of Bolivia from 2003 to 2005. During his government, the constitution was reformed. He won the referendum on hydrocarbons, called for the convocation of a Constituent Assembly and a referendum on Regional Autonomy. He reduced the high fiscal deficit, boosted the economy and promoted the respect for life and human rights as a principle.

Author of 12 books. The most renowned are: Presidents of Bolivia: between votes and guns (1983, forth edition), The Adventure of the Bolivian Cinema (1985), About a Decade of Conversations in Democracy (1993), History of Bolivia (1997, sixth edition), and the Sword in the World (2000). He realized hundreds historical video documentaries, together with Mario Espinoza, such as The Big Power: heavens and hell (1988), The War of Chaco (1992), Bolivia XX Century (2001), Patiño, The Metals of Evil (2005), The Ways to the Sea (2006) and Woman (2006).

In 1994, he received the international press award Rey de España and in 2000, the one of the Foundation Manuel Vicente Ballivián. He is a member of the Bolivian Academia of History and the Bolivian Society of History.



**Ryo Minami** 

**NEXI's New York** representative **United States** 



Ryo Minami is the chief representative of New York office of Nippon Export and Investment Insurance (NEXI). Mr. Minami held the position of Deputy Director of general affairs division of the small medium agency at METI from 2005 until mid-2007. In 2003, Mr. Minami was appointed Director of the general affairs division of NEXI for 2 years. Mr. Minami holds LL.M. degree of the School of Law at the University of the Texas at Austin and a Bachelor of Law from the University of Tokyo. He has been a METI employee since 1990.



# Ignacio de Posadas Montero

Former Minister of Finance and Economy, Director and Partner, Posadas, Posadas & Vecino Uruguay



Born Montevideo, 1944. Married. Four children

# **STUDIES**:

The British Schools - Montevideo 1949 - 1960 -

Sagrado Corazón, College - Montevideo (gold 1961 - 1962 -

medal both years)

1962 1963 - Law School, Universidad Mayor de la Republica,

Montevideo

1964 - 1964 - 1965 -Jesuit Novitiate - Montevideo

1966 - 1967 - St. Ignatius College, Ontario, Canada. Humanities; Social Sciences,

Philosophy and Theology

1967 - 1968 -Gonzaga University, Washington

Philosophy and Social Sciences. Assitant Professor of

Philosophy

S. Francisco State U. Post grad studies in Philosophy 1968 -

1969 - 1973 - Law School, Universidad M. de la Republica

Montevideo - Doctorate.

- POSADAS, POSADAS & VECINO (established in 1926) Partner and Director
- Merrill Lynch, P.F. & S. (Uruguay) Director 1979 to 1992; 1998 to present
- Montevideo Refrescos S.A. (Coca Cola) Director 1986 to 1992 and 1995 to 2000
- Ciba Geigy U. Director 1980 1987 President 1987 to 1992
- John Deere Latin America S.A. Director 1998 to present
- Mosca Hnos. S.A. Director 1998 to 2000
- Devoto Hnos. S.A. Director 1999 to 2000
- Maltería Oriental, S.A. President, 2000

Senator (1990-94): President Foreign Affairs Committee. President Administrative

Affairs Committee. President Constitutional Affairs Committee

Minister of Economy and Finance (1992 - 95)

Governor: World Bank, 1992 - 1995

Governor: Interamerican Development Bank (1992 - 95)

Alternate Governor IMF- (1992 - 95).

Governor: Fondo Financiero para la Cuenca del Plata (1992 - 95)

Senator, (reelected 1995-97) President, Constitutional Affairs Committee. Member,

Special Committee on the Reform of the Constitution

Vicepresident of the Senate (1996)

Resigns al Senado, 1997

Director, Catholic University Foundation (1987 - 90)

Director, Anglo Uruguayan Cultural Institute (1986 -97)

Member (Academico). National Academy of Economics.

Director, Manuel Oribe Institute (policy studies' center of the National Party)

Observer, GATT Conference on the initiation of the Uruguay Round (1986)

Member, Presidential Committee on the development of Uruguay as a services center (1988-1989)

Member, Uruguayan Center for Financial Studies.

President, Foundation: "Niños con Alas" - 1999 - 2005 Vicepresident 2006 -

Member, Superior Council of the Faculty of Theology, Uruguayan Bishops'Conference.

Director, Partners of the Americas, International Board

- Knight of the Order of Malta.
- Professor of Political Science, Catholic U. Law School



# Marcilio Marques Moreira

Former Minister of Finance and Principal, Conjuntura & Contextor Consultoria Empresarial Ltda Brazil



### **EDUCATION:**

1954 Instituto Rio Branco (Brazil's Diplomatic Academy) B.S.F.S.
 1956 Law School, State University of Rio de Janeiro, LLB
 1963 Georgetown University - M.A. Political Science

### **OCCUPATIONAL HISTORY**

1954/1957 Foreign Service Officer - Ministry of Foreign Relations - Rio de Janeiro

1957/1963 Brazilian Embassy, Washington, D.C. - Head of the Financial Sector

1960/1963 Alternate Temporary Director, International Monetary Fund and Inter-American Development Bank

1963 Advisor to the Minister of Finance - Rio de Janeiro and Brasília

1963/1965 Advisor for International Operations - BNDES (National Development Bank)

1965/1968 Executive Vice-President, COPEG (Companhia Progresso do Estado da Guanabara/Rio's Development Corporation)

Founder and First President, CODESCO (Companhia de Desenvolvimento de Comunidades), a public corporation devoted to the urbanization of "favelas" (Rio's slums)

1968/1971 Financial Director, Museum of Modern Art, Rio de Janeiro
1965/1975 Professor of Modern Political Thought, Instituto Rio Branco, Rio de Janeiro
1968/1998 Assistant Professor, Dean of Social Sciences, and Member of the Board, State
University of Rio de Janeiro (UERJ)
1974/1980 Member of the Board, BNDES (National Development Bank)

1968/1986 Executive Vice-President and Member of the Board of Directors, Unibanco, a private Brazilian financial group

1986/1991 Brazilian Ambassador to the United States, Washington, D.C.
1991/1992 Minister of the Economy, Finance and Planning, Brasília, D.F.
1993/1995 Special Advisor to the Mayor of Rio de Janeiro
1994/2005 Senior International Advisor to Merrill Lynch & Co.
2001/2005 President, Rio de Janeiro Chamber of Commerce

Other former positions as member of Boards of Directors or Advisory Boards
Brasilpar (Private Equity Co.), PREVER (Private Pension Fund), NOVOTEL-Brazil, Club Mediterranée-Brazil, IBM-Latin America, Coca-Cola-Brazil, RJ Reynolds-Brazil, Hoechst Brazil, GE-South America, Textron Inc, Agência Rio (Rio de Janeiro Development Agency), EMBRATEL, Casas Sendas.

# **CURRENT POSITIONS**

- Member of the Presidential Commission on Public Ethics-Brasília
- Principal, Conjuntura e Contexto Consultoria Empresarial Ltda.
- American Bank Note Co. Brazil Member of the Board of Directors
- Member of the International Advisory Board of the Marsh & McLennan Group of Companies
- Member of the Board of Directors of Cataguazes-Leopoldina (electrical energy utility)
- Member of the Advisory Board of Banco Privado Português
- Chairman of the Advisory Board of ETCO Institute on the Ethics of Corporate Competition.
- Vice-Chairman of the Board of INAE Forum Nacional

# Member of the Board of the following non-profit institutions:

- Fundação Getúlio Vargas, Rio de Janeiro
- Economic Committee of the Archidiocese of Rio de Janeiro
- Santa Casa de Misericórdia do Rio de Janeiro
- Brazil Foundation
- Catholic University of Petrópolis
- Associação Comercial do Rio de Janeiro

Member of the Pen Club and the Rotary Club of Rio de Janeiro



### **Alexis Mozarovski**

President, Agenoil *Argentina* 

During his profesionnal carreer, Mr Alexis Mozarovksi has always occupied high executive positions in North American telecommunications companies with operations in Latin America.

At the present, its area of professional interest has been extended and also include the field of traditional energies and alternative energies, particularly in the the area of biocombustibles. Mr Mozarovski is President of Agenoil, Argentina.

Mr. Mozarovski received a Bachelor and a Masters Degree in Electrical Engineering from Brigham Young University, where he graduated in 1978. From 1978 to 1980 he worked in

Madrid, Spain, as a telecommunications Systems Engineer for TAMURSA. His responsibilities included the coordination of telecom joint ventures with other companies throughout Europe.

In 1980, Mr. Mozarovski joined Aydin Corporation, at their telecommunication's division in California, USA. From 1980 to 1998 he worked at Aydin Corporation and its subsidiaries in Latin America, where he held different positions including Systems Engineer, Program Manager, Marketing Director, Vice-president of Latin America Operations and President of its Mercosur subsidiary.

During his permanence at Aydin, Mr. Mozarovski successfully opened new markets in Latin America and worked on building strategic alliances with other US corporations. He was responsible for the implementation and operation of countrywide telecommunication networks for Air Traffic Control Systems, Cellular Systems and other Wireless Systems.

From 1997 to 2003, he is President and COO of Nextel Telecomunicações, Brazil. Mr. Mozarovski has lived in Argentina, Brazil, Chile, Morocco, Spain and the United States. He speaks fluent English, Spanish, Portuguese and French.



### **Sylvie Naville**

Forum Manager, **Emerging Markets Forum** France



Specialized in strategic communication and project management, Sylvie Naville joined the Emerging Markets Forum in February 2007 to lead the management of the Forum's activities. Former Associate Director for Latin America at the World Economic Forum, she was responsible for strategy, activities and community building in the region. She worked for more than 15 years with this international organization, involved in the Mercosur Economic Summit and other business activity in Latin America. From 2001, in addition to the involvement of business, academia, media and political leaders, she took the initiative of enlarging the participation of civil society in the Latin America Summits. Before she was in charge of institutional relations in Spain and Southern/Eastern Europe, and responsible for the Engineering and Construction Industries.

She graduated in Philosophy and Literature and has a Master's Degree in Foreign Languages Applied to Business and Commerce from the University Jean Moulin Lyon III, together with Diplomas from the Spanish Chamber of Commerce and the Italian Chamber of Commerce in Paris. She is certified in English by the Cambridge University.



### **Beatriz Nofal**

President, Agency for the Investment Development, Ministry of Economy of Argentina Argentina



Dr. Beatriz. Nofal is, since October 2006, Head of Argentina's National Investment Promotion Agency, with rank of Secretary of State. The mission of this newly created Agency is to attract foreign direct investment and to promote domestic investment growth.

Dr. Nofal received her Ph.D. from Johns Hopkins University in 1983 with specialization in development economics and planning. She received postgraduate diplomas in development planning from the École des Hautes Études en Sciences Sociales, University of Paris, France (1977) and the Institute of Social Studies, The Hague, Netherlands (1976). Presently, Dr. Nofal is considered to be one of the main experts on Mercosur, trade and development issues.

While in the U.S.A., she was an assistant professor at the Massachusetts Institute of Technology (M.I.T.) and at Johns Hopkins University, as well as a consultant for the World

Bank. She was also Visiting Professor at the University of Toronto in 2004. From August 2005, she is appointed Professor in the Applied Economics Masters and Doctoral Program at the Catholic University of Argentina.

Dr. Nofal, was Undersecretary of Industry and Trade in the Ministry of Economy of Argentina during 1986-1988. She had a main role in the opening of the economy and in the formulation and negotiation of the Economic Integration Program between Brazil and Argentina (including the first Sectoral Automotive Free Trade Agreement), that constituted the founding pillar of MERCOSUR and in the opening of the Argentine economy.

Dr Nofal was, since December 1999 until February 2002, Member of the House of Representatives in Argentina.

She is the founding partner of Eco-Axis S.A., an economic consulting firm specialized in MERCOSUR and international trade. She has been the President of the co. during 1991-1999 and she has been appointed again in the same position since March 2002. Dr. Nofal also became the editor of a quarterly publication called "MERCOSUR JOURNAL" during 1995-2000.

Since 1991, Dr. Nofal has been an external consultant to the Inter-American Development Bank and the World Bank. From May 1999 up to December 2000, she also was Managing Director of Arthur D. Little in Argentina.

Dr. Nofal has authored several publications (including books) in Argentina, Brazil, and USA. Among the international honors awarded, Dr. Nofal received in 1989, from the Republic of Brazil a Decoration of the Order of Rio Branco with the rank of "Knight Commander" (Presidential Decree, April 14/89). These honors were granted by Brazil "in recognition of her excellent performance in the Argentine-Brazilian Integration Program". In 1999 she was also granted the Annual Award of Brazil's Investors Group for her academic and institutional contribution to the consolidation of MERCOSUR.

In April 2003 she received from the Republic of Chile a Decoration of the Great Order of

in recognition for her contribution to the bilateral relations and to economic development.

Dr. Nofal is also a member of the Inter-American Dialogue and a counselor of the Centro Argentino para las Relaciones Internacionales (CARI).



# **Xavier Nogales**

Director, Centennial Group Latin America: Former Minister of Economy, Minister of Hydrocarbons Central Bank Governor Bolivia



EDUCATION:(i) Graduate studies under a joint Program between MIT's Sloan School of Management and Harvard's Business School, on Management of Oil and Petrochemical Enterprises, 1971 (USAID scholarship);

- (ii) Master's Degree in Economics, U. de los Andes, Bogotá, Colombia, 1973;
- (iii) B.S. in Chemical Engineering, Universidad Nacional, Bogotá, Colombia, 1970.

### **WORK EXPERIENCE IN 25 COUNTRIES:**

Argentina, Bolivia, Colombia, Costa Rica, Chile, Dominican Republic, Ecuador, El Salvador, Ghana, Guatemala, Honduras, India, Jamaica, México, Nicaragua, Nigeria, Panamá, Paraguay, Perú, Phillipines, Tanzania, Trinidad & Tobago, Uruguay, USA, Venezuela,

KEY QUALIFICATIONS: 1) Financial markets and regulations; 2) Fiscal management; 3) Monetary Policies; 4) Housing; and 5) Project financing.

Xavier Nogales, after leaving the World Bank, where he worked as a Senior Operations Officer for 11 years, became the Governor of the Central Bank of Bolivia during the difficult stabilization period in 1985-1988. Hyperinflation had reached 26.000% in 1985. Still today Bolivia enjoys a one-digit inflation level.

In 2001, he became Minister of Housing under President Jorge Quiroga and was responsible for drafting and passing the Modern Law on Regularization of Urban Property Rights. More recently, in 2003-2004, he became Minister of Economy and Hydrocarbons.

Mr. Nogales' working experience has been concentrated in the Financial Sector. He worked as a Senior Financial Sector specialist in the World Bank Group (IBRD and IFC) in 1974-1985, in two main areas: (i) strengthening of individual development finance institutions in Africa and Latin-America; and (ii) strengthening complete financial sectors, including banking, pensions and insurance sub-sectors. Since then, he has been key for helping achieve the current stability of the Bolivian Banking System. He has played a critical role in designing and implementing Bolivia's modern financial legal and regulatory systems. Financial depth in Bolivia has increased substantially since 1986, when changes were started, from 12% of GDP to over 50% at the end of 2005.

Since 1997, Mr. Nogales sits in the Board of Banco Mercantil S.A., the largest, most solvent, and prestigious Bolivian bank. Also, since 2005, he is a Director of Centennial Latin America with offices in Washington DC and several Latin American cities.



# **Rodolfo Oppenheimer**

Director, Prosperitas Capital Partners *Uruguay* 



Mr. Oppenheimer has 30 years of extensive "hands on" work experience in varied fields such as Production Engineering, Medical, Technology, Retail, Finance, Franchising and General Management. He started his professional career at Baxter International, Inc. in the manufacturing area and later moved into the Strategic Planning group responsible for M&A and new products introduction in Latin America and Asia. In 1985, he joined McDonald's Corporation as Treasurer for Latin America. During his tenure he innovated in Treasure/Financial field using creative financial engineering as a strategic tool to drive growth. Promoted to Director of Finance and Licensing for Latin America, he added to his responsibilities the opening and development of new markets. In 1991, he become Joint Venture Partner with McDonald's in Uruguay; successfully introducing the Fast Food Concept and the McDonald's Brand. In less than 10 years, McDonald's became the highest density (restaurant/inhabitants) in South America with 32 restaurants

and one of the largest private employers in the country. In addition, he held regional responsibilities as chairman of the Technology Board and Member of the Advisory Board for Latin America. In early 2002 he successfully sold the business, at the prime of its development. Other activities include present Chairman of Junior Achievement - Uruguay Chapter, Fulbright Foundation Board Member, Endeavor Uruguay Venture Corps, Global Advisory Board Member — Endeavor Global, American Chamber of Commerce Board Member and he sits on various boards of privately held companies. Presently, he is a partner at the Venture Capital firm Prospéritas Capital Partners (<a href="www.prosperitascp.com">www.prosperitascp.com</a>). Mr. Oppenheimer is an Industrial and Mechanical Engineer from Purdue University and holds an MBA in International Finance from Krannert School of Business.



Claudio Mansilla Peña

President, Irabei Srl Bolivia



MBA, Civil Engineer. Minister of Foreign Trade and Investment, Republic of Bolivia 2000-2002

Owner of several productive and exporting companies. Engaged in commerce, investment, construction, industry, business and banking sector. President, Chamber of Commerce and Industry of Santa Cruz, Bolivia. President, Santa Cruz Exposition Fair. Founder and President: Chamber of Exporters of Santa Cruz, Bolivian-Brazilian Chamber of Commerce. Entrepreneurs Federation. Director, Santa Cruz Private Director, Banco Santa Cruz. President of Universidad Privada de Santa Cruz – UPSA since 2002.



#### **Juan Quiros**

Former President and Chief Executive. APEX Brazil (Trade and **Investment Promotion** Agency), Vice-President, Fiesp-Federation of Industries of the State of São Paulo, President of the Board, Grupo Advento Brazil



Juan Quirós, 45, entrepreneur, has an extensive record of success in trade promotion within the framework of several organizations representing the Brazilian business community. Juan is the Vice President of the São Paulo Industry Federation (FIESP). From 2003 through 2007 he served as the President and CEO of APEX BRAZIL (Trade and Investment Promotion Agency), a division of the Ministry of Development, Trade and Industry, during Lula's Presidential period.

He was a Member of the Advisory Board of SEBRAE (Brazilian Support Service to Micro and Small Enterprises) and a Board Member of BNDES - BNDESPAR (National Economic Development Bank). Mr. Quirós served as Director of the International Relations and Foreign Trade Department of the São Paulo Industry Federation (FIESP/CIESP). He

headed the International Business Center and coordinated the Trade Promotion Division for the São Paulo Exports Program (locally known as SPEX).

Quirós represented FIESP on the Brazilian Business Coalition, coordinated by CNI - National Industry Confederation and coordinated the Brazilian Investment Group in FTAA negotiations (Free Trade Area of the Americas).

In the private sector, he is the main stockholder and a Board Member of the companies comprising the ADVENTO GROUP, an Infra-Structure Turn Key Engineering Company. Also a member of the International Board of DRAKA Holding / Telcom and stockholder of Green Field Energy Fund, a company dedicated to the production, distribution, and commercialization of Ethanol and Renewable Energies.

Quirós was a Founding Member and Chairman of the Young Entrepreneurs Group (Gênese) from 1991 to 1994.

The City of Campinas (SP) awarded him honorary citizenship for services to business and for his involvement in social projects in needy communities, particularly fundraising. He is a Board Member of the Boldrini Center in Campinas (an important philanthropic hospital specializing in the treatment of children with cancer and a leading center of its kind in Latin America).

He has a degree in Industrial Engineering from the University of Miami and earned a postgraduate degree in Business Administration from FGV (Getúlio Vargas Foundation); with specialization courses in Strategic Management and Planning, and in Latin-American Economics (both in the United States).

For the last 5 years Quirós has participated of the World Economic Forum in Davos, Switzerland.



## Fernando Calloia Raffo

President, Banco República Uruguay



Economist and Licentiate in Economics at the Faculty of Economic Sciences and Administration of the University of the Republic, he participated in different stages of upgrading and study about Macroeconomic Analysis, Finance, Monetary Policy, Macroeconomic Policy and Strategic Analysis, among other topics.

His teaching experience in economics begins in 1982 and it was developed in different institutions: at the Catholic University (Socio-economic Systems), at the Faculty of Architecture (Economics I), at the Public Aministration in the National School of Administration of France (National and Regional Economics), and at the Faculty of Economic Sciences and Administration of the University of the Republic, where he still teaches (Economics of Uruguay). He has given different courses and lectures about finance, development banking and economic policy, and written several publications

about Taxation Policy, Economic Situation, Access to Credit, External Debt, Development Banking and Financial Policy. He acted as Researcher at the Institute of Economics of the Faculty of Economic Sciences of the University of the Republic.

He is a consultor of national and international agencies, economic and financial advisor of companies and since 2005 President of the Board of Directors of Banco de la República Oriental del Uruguay and of República Administradora de Fondos de Inversión S.A.



**Martin Redrado** 

Governor, Central Bank of Argentina Argentina



Governor of the Central Bank of Argentina.

In 1994 he founded the Fundación Capital, an institution devoted to economic research and public policy design, where he was Chief Economist until 2001. A Harvard University MA in Public Administration, he specialized in finance and international economy.

While he pursued his private sector career, he was invited by the Government on several occasions to act as a civil servant. In 1991 he was appointed President of the National Securities Commission where, among other achievements, he designed the new regulatory framework for the Argentine capital market. He was elected Chairman of the International Organization of Commissions (IOSCO)'s Emerging Committee.

Between January 2002 and September 2004 he acted as Secretary for Trade and International Economic Relations.

He took the first steps in his professional career in 1985 as a member of Jeffrey Sachs' team, implementing the Bolivian stabilization program.

In the following five years, he worked in the United States, most importantly for Salomon Brothers, where he provided advisory services during the privatization and placement of shares of British Airways, British Gas and Compagnie Financière de Suez and helped arrange the first placement of warrants of a Spanish company on the international market. He was also a Managing Director at Security Pacific Bank, where he directed the Employee Stock Ownership Program for ENERSIS and the placement of major Mexican private companies' eurobonds on international capital markets and provided consultancy services for the restructuring of Teléfonos de México SA.

He wrote several books; among the most recent ones, it is worth mentioning Cómo sobrevivir a la globalización (How to survive globalization) (2002), published by Prentice Hall, and Exportar para crecer (Exports for growth) (2003), published by Planeta.



#### Janes Rocha

Finance Reporter, Valor Econômico Argentina

#### Education

Graduated in Social Communication, Integrated Faculties Alcântara Machado, São Paulo, Brazil (1982-1985)

## **Professional Experience**

From 2000, Assistant Editor and Finance Reporter, Valor Econômico S/A, Brazil. From 2006, Correspondant in Buenos Aires for Valor Econômico.

Other journalistic works as reporter, redactor, editor and press advisor:

Press of fice of the Central Bank of Brazil (1999-2000), Brasília - DF; Jornal do Brasil S/A (1998-1999), Brasília - DF; Gazeta Mercantil S/A (1995-1998), Brasília - DF; Gazeta Mercantil S/A (1994-1995), São Paulo; ABCE Comunicação Ltda. (1993-1994), São Paulo; O Globo Empresa Jornalística Brasileira Ltda. -São Paulo (1991-1992); Gazeta Mercantil S/A (1989-1991), São Paulo; DCI Editora Jornalística S/A (1986-1989), São Paulo; Diário do Comércio – Commercial Association of São Paulo (1984-1986), São Paulo.

## Languagues:

Porguese (mother tongue) Spanish and English (reading and conversation)



## Álvaro Rodriguez Arrequi

Founder and Chief Executive of Ignia, Chair, Board of Directors, **ACCION International,** Mexico



ACCION International, a pioneer and leader in global microfinance, today announced that it has elected four new members to its board of directors and has appointed Mr. Alvaro Rodríguez Arregui as its new chair, effective June 8, 2007.

Rodríguez Arregui brings extensive expertise in international finance and economics to his new role as board chair. A member of ACCION's board since 2003, Mr. Rodríguez Arregui also sits on the boards of Banco Compartamos, an ACCION partner microfinance institution; Harvard's David Rockefeller Center for Latin American Studies;

LASPAU; IMEF (Mexican Institute for Finance Executives); and UNIDOS Lo Lograremos, A.C., a Mexican nonprofit dedicated to the social integration of mentally and physically disabled persons, where also serves he as

Mr. Rodríguez Arrequi has been involved in microfinance for over 10 years, including having worked at ACCION. He was also the CFO of Grupo Salinas' retail arm, Elektra, and one of the founders of Banco Azteca, among the two largest banks in Mexico in terms of coverage.

Mr. Rodríguez Arregui is the founder and chief executive of Ignia, an enterprise-building investment firm based in Monterrey, Mexico, focused on investing in and developing commercial enterprises serving the base of the socio-economic pyramid. Formerly, he served as CFO of Vitro, one of the largest glass manufacturers in the world. Mr. Rodríguez Arregui, 39, holds a M.B.A. from the Harvard Business School and a B.S. in economics from the Instituto Technológico Autónomo de México (ITAM). In 2005, he was named a Young Global Leader by the World Economic Forum.



## Dora Clelia Rodríguez Romero

Minister, Deputy
Permanent
Representative of
Mexico to LAIA, Ministry of
Economy of Mexico
Uruguay



Since August 2003, Minister, Deputy Permanent Representative of Mexico to LAIA (Latin American Integration Association).

She has been involved in activities related to the Latin American integration process for over 25 years.

During 2006 and 2007, she has coordinated the working group of "new issues", with purposes of analysis and study to identify needs of cooperation to enhance negotiating capacity of member-countries in Trade in Services, Public Procurement, Double Taxation, Investments, Competition Policies, Copyright and Traditional Knowledge Protection. This working group is

part of the Permanent Committee strategy to develop and consolidate the Free Trade Space amongst Latin American countries.

She also has participated in negotiations to depth Mexican agreements with LAIA member-countries.

Prior to this position, Dora served six years at the LAIA General Secretariat. She headed the Department of Agreements and Negotiations. She advised and gave support to the member-countries in order to facilitate their negotiations. She was also responsible for the content of tariff preferences data base and issues regarding rules of origin and safeguard measures.

She also participated in international seminars and workshops on international trade and integration topics.

Dora has been Commercial Councelor at the Embassy of Mexico in Uruguay and technical advisor at the Mexican Permanent Representation to LAIA.

She began her public service career at the Mexican Institute for Foreign Trade.

Dora worked as research assistant in Public Finance at the Economic Research Institute of the Autonomous National University of Mexico (UNAM).

She has a degree in economics from the Autonomous National University of Mexico and a postgraduate degree in Economics and Finance -International Economic Relations- from the International Institute of Public Administration, Paris, France.

She has also been President of the Commercial Diplomats accredited in Uruguay Association.



## **Izalco Sardenberg**

Advisor to the Chairman, Director, Corporate Social and Environmental Responsibility, Bovespa *Brazil* 



Izalco Sardenberg has been Advisor to the Chairman of BOVESPA since 2002. His activities encompass Corporate Social Responsibility (CSR) issues and the development of other institutional projects set-up to promote and raise awareness of BOVESPA's commitment to building a sustainable and fair society. Mr. Sardenberg has played an important role in BOVESPA's participation in the United Nations Global Compact, an initiative launched by the UN Secretary-General, Mr. Koffi Annan, to foster responsible corporate citizenship. Mr. Sardenberg also heads BOVESPA's Press Advisory Department overseeing the stock exchange's press activities, as well as handling all media and press relations for BOVESPA's Chairman. A journalist by profession, he holds a bachelor's degree in Journalism and has more than 25 years of professional experience in the field, which includes the leading Brazilian media organizations. Both at BOVESPA

and in positions held previously, Mr. Sardenberg has gathered international experience and has participated in high-profile academic and corporate events throughout Europe, the US, Latin America and Asia.



**Ernesto Talvi Executive Director, Ceres** Uruguay



- He is the Executive Director of CERES (Center for the Study of Economic and Social Affairs) since 1997. CERES is a non-for-profit September independent public policy research institution, located in Montevideo, Uruguay; specializing in the economic analysis of Latin American economies, in the design of public policies and in promoting its debate in international, regional and local forums.
- He is a special advisor to the Research Department of Inter-American Development Bank (IADB), monitoring and analyzing the impact of global factors on Latin America's economic performance and developing a macro view of the region in order to assess risks and identify key policy challenges. The goal is to contribute to the policy dialogue and to stimulate regional an cross-country research work at the IADB's Research Department.
- He teaches International Economics at the Universidad ORT in Montevideo, Uruguay and he is a visiting professor al the Universidad Torcuatto di Tella in Buenos Aires.
- He was Senior Research Economist at the Research Department of the Inter-American Development Bank in Washington, D.C., between 1995 and 1997 and visiting scholar at the Research Department of the International Monetary Fund.
- He was the Chief Economist and Head of Research of the Central Bank of Uruguay between 1990 and 1995. During that period he was the chief advisor to Uruguay's economic team (integrated by the Minister of Finance, the Governor of the Central Bank and the Director of Planning and Budget) and was in charge of the negotiations with the International Monetary Fund (IMF).
- His areas of expertise include Emerging Markets Macroeconomics with special emphasis in Latin America; stabilization programs; fiscal policy; capital flows and financial crises. He has published several academic and policy articles in books and journals.
- He is a founding member of the Latin-American Shadow Financial Regulatory Committee (CLAAF) and was a member of the Executive Committee of LACEA (Latin American and the Caribbean Economic Association).
- He obtained his Ph.D. in Economics in 1995 and an MBA in 1989, both at The University of Chicago.



#### **Daniel Varese**

City Country Officer, Citibank N.A Uruguay



Daniel Varese is the Citi Country Officer for Uruguay, a position he has held since February 2004.

He joined Citi in 1980 as an analyst in the Credit Department. He later held various positions in Citi Uruguay, including Relationship Manager for Corporate accounts, Global Relationship Bank Head, Credit Head and Corporate Bank and Risk Management Head. In 1996 he became the general manager for Capital AFAP S.A., an affiliate Pension Fund of Citibank N.A., and was later named President of its Board of Directors. In 1999 Mr. Varese returned to Citibank Uruguay Branch as Senior Credit Officer and Country Risk Manager.

Prior to joining Citi, he managed the accounting department for Supermercados Saffari S.A. He also held positions as the head of the Control Unit for the National Welfare Division

(Direccion Nacional de Sibsistencias) and worked in the collections department of the Automovil Club of Uruguay.

Mr. Varese holds a Public Accounting Degree from the University of the Republic of Uruguay.



#### Ricardo Zerbino

Former Minister of Economy and Finance of Uruguay, and Former President and CEO of Fabrica Nacional de Papel S.A. and of Celulosa Argentina S.A. Uruguay



## **Education**

Graduate degree in Public Accounting and Economics -University of the Republic, Uruguay.

## **Private Actvities:**

1990 - 2005	CEO and Chairman of the Board of FANAPEL (Fábrica Nacional de Papel S.A), Uruguay
1995 - 2006	President of the Board of the Uruguayan Paper Manufacturers Association
1994 - 1995	Chairman, Latin American Pulp & Paper Industries Confederation (CICEPLA)

Chairman of Celulosa Argentina S.A. - Argentina 2000 - 2005

2005 - 2007 Member of the Board of FANAPEL

#### **Public Positions:**

1985 - 1990 Minister of Economy and Finance of Uruguay

1998 - 1990 Chairman of the Trade Negotiations Committee at Ministerial Level of the

Uruguay Round (GATT)

## At the present time:

Since 1992 Member of the Board of Cibeles S.A. (Pharmaceuticals, Animal Health and Agro-

chemicals)

Since 2005 Chairman, Latin American Pulp & Paper Industries Confederation (CICEPLA)



## Giovanni Zucchetti

**Regional Business** Manager, SGS-Société Générale de Surveillance Argentina



Giovanni Zucchetti, Swiss, 43 years old. Legal background completed with an Executive MBA. Since 1995, sales and marketing manager for SGS, the Swiss company worldwide leader in inspection, testing and certification. Currently based in Buenos Aires, Argentina, with regional responsibilities. Expertise in promoting and negotiating SGS' services aimed at confirming compliance with regulatory requirements, enhancing government revenues while facilitating trade, supporting efficiency, good governance and sustainable development.



## **LATIN AMERICA EMERGING MARKETS FORUM 2007 STAFF**

## **Dana Rose Gottlieb**

Assistant, Centennial Group United States



Dana is a junior at The George Washington University majoring in Sociology and minoring in Political Science and Spanish. She is originally from Brookline, MA. Dana has been working at Centennial Group and Emerging Markets Forum since February 2007.

## EMF 2006 Global Meeting Staff

## Harpaul Kohli

Analyst, Centennial Group United States



Harpaul Kohli is an analyst at the Centennial Group, where he also manages the company's technology, works as a research assistant, and has developed an integrated database of over 67 million data points.

He earned a degree with honors in Mathematics and Philosophy from Harvard University, where he served as president of both the Society of Physics Students and of the Math Club. In high school he had placed first in mathematics in the Washington, DC area. At Harvard, he also led programs for the Institute of Politics, managed computer systems for the Harvard Computer Society, performed onstage with Hollywood stars, and was elected a class vice president for life by the vote of all his classmates.

He worked as a press staffer for the Wesley Clark for President campaign, and then worked for UBS and for the John Kerry campaign. He had previously interned in Congress and worked in a prison in Ecuador.

# EMF 2006 Global Meeting Staff

## Sumithra Rajendra

Deputy Forum Manager, Emerging Markets Forum United States



Sumithra Rajendra is a new addition to the Emerging Markets Forum. Originally from Malaysia, she is nearing completion of her Masters in International Relations at the Maxwell School, Syracuse University. She spent this past summer interning with the World Health Organization in Geneva working on the Health Systems and Services Cluster. She recently completed an internship with the Abshire-Inamori Leadership Academy at the Center for Strategic and International Studies (CSIS),

She received her undergraduate degree in Electronics Engineering Majoring in Telecommunications from Multimedia University, Malaysia. Her areas of interest include global development, post conflict reconstruction and persuasive communications. She is currently on a Fulbright Scholarship and is an avid intervarsity debater.

## EMF 2006 Global Meeting Staff

#### Yanbei Yao

Financial and Research Analyst, Centennial Group United States



## **Education:**

Master of Business Administration, Indiana State University; 2004

Bachelor of Law (LLB), Shanghai University, Shanghai, China; 2000

#### **Work Experience**

Centennial Group Holdings, 2004 - Present Position: Financial and Research Analyst

Responsibilities: Research and Financial Management

Undertakes research and analysis to support project work managed by senior members of the company, areas cover international finance, policy, legal, etc.

Plans and directs analysis of financial data: Independently responsible for internal financial management, including analysis of financial statements and budgets, creating and generating financial reports, managing quality control and producing final reports requiring advanced use of sophisticated technology.

Project Financial Management: Prepare project financial proposal, including financial budgeting and analysis on various projects; monitor financial performance during project operation; generate financial reports on closed project; and prepare project financial comparison statements.

Business Development Analysis: Research on business development issues in Asian Markets, covered countries include China, Singapore, Malaysia, Philippine, etc; generate financial/research reports on potential projects from these areas.

Employer: Indiana State University, 2002 - 2004 Position: Teaching & Research Assistant

Responsibilities: Assist senior faculty members in teaching and research; teach Office XP and conduct research on various business topics

Employer: HUABO Investment & IT Inc., Shanghai, China, 2000 - 2002

Position: General Counsel

Responsibilities: Provide advice and expertise in legal professional areas; provide advice and expertise in Investment, Financial Management, International Contract law, Commercial Law, International Law, Civil Law, Property Law, Labor Law, Internet commercial Law and Intellectual Property Law and contract negotiation. Design department policy and procedure.



Further details on the Forum and its meetings may be seen on our website at: <a href="http://www.emergingmarketsforum.org">http://www.emergingmarketsforum.org</a>

We would be pleased to respond to any questions you may have and can be reached at: info@ emergingmarketsforum.org